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INTERESTS

Main Research Interests:

- Higher Education
- Organizations, Occupations, and Work
- Social Innovation and Entrepreneurism

Main Teaching Interests:

- Social Science Methodology
- Sociological Theory
- Core Courses: Intro, Senior Seminar, etc.

EDUCATION

PhD Sociology, University of California, San Diego (*ABD, expected March 2018*)

MA Sociology, Humboldt State University, 2011

MA Biblical & Theological Studies, Talbot School of Theology, Biola University, 2006

Certificate, Fundraising, University of California, Irvine, 2003

BA/BA Psychology and Social Science, Vanguard University, 2003

ACADEMIC POSITIONS

2015-Present. Point Loma Nazarene University, Part-Time Faculty

SOC 476: Senior Seminar in Sociology

SOC 475: Sociology of Education

SOC 460: Research Methods and Design

SOC 430: Sociology of Religion

SOC 260: Sociological Analysis

SOC 103: Social Problems

SOC 101: Introduction to Sociology

2014-Present. San Diego State University, Lecturer

SOC 412: The Social Construction of Reality

SOC 408: Qualitative Research Methods

SOC 403: Contemporary Social Theory

SOC 401: Classical Social Theory

2012-2014. CREATE (Center for Research in Educational Equity, Assessment, and Teaching Excellence), UC San Diego, Graduate Researcher. Evaluated undergraduate research opportunities in STEM fields.

CURRENT PROJECTS

2018. *How Universities Transform College-To-Work Pathways.* Funded by the Kauffman Foundation. Co-author: Amy Binder, UC San Diego.

2018. Three Article Dissertation:

The Ventured Student: Undergraduate Entrepreneurism, Organizational Culture, and Career Pathways

1. University Startup Ecosystems: How Decentralized Entrepreneurial Environments Benefit Students

2. Failing Forward? How University Startup Programs' Valorization of Risk Taking Funnels Students Toward Precarious Employment

3. Toward a Unified Sociological Identity Theory: The Case of Entrepreneurs

Advisors: Amy Binder (chair), Joseph Engelberg, Jeff Haydu, Kevin Lewis, John Skrentny

BOOK

Davis, Daniel. 2017. *Contingent Academic Labor: Evaluating Conditions to Improve Student Outcomes*. Sterling, VA: Stylus Publishing.

REFEREED ARTICLES

Davis, Daniel, and Amy Binder. 2016. "Selling Students: The Rise of Corporate Partnership Programs in University Career Centers." *Research in the Sociology of Organizations*, 46: 395-422.

Binder, Amy, Daniel Davis, and Nick Bloom. 2016. "Career Funneling: How Elite Students Learn to Define and Desire 'Prestigious' Jobs." *Sociology of Education*, 89(1): 20-39.

- 2017 James Coleman Best Article Award, *Sociology of Education Section, ASA*

OTHER PUBLICATIONS

Davis, Daniel, Sandy Yu (Berkeley), and Daniel Fedher (USC). 2017. "Early Stage Entrepreneurship Support Programs." *State of the Field: Distilling the Universe of Entrepreneurship Research*. Kauffman Foundation: kauffman.org/microsites/state-of-the-field/topics/entrepreneurial-support-programs.

Interviewed for Research Case Study Videos. 2016. "Career Funneling" and "Selling Students" case studies. "Sociology Collection: Higher Education." *SAGE Video*, by SAGE Publishing. <https://us.sagepub.com/en-us/nam/Sociology-video>.

Davis, Daniel and Valentina Assenova (Yale). Spt. 28, 2016. Interview with Elizabeth Pontikes (Univ. of Chicago) about her article "The Non-Consensus Entrepreneur." *Administrative Science Quarterly Blog*: <https://asqblog.com/2016/09/28/pontikes-barnett-2016-the-non-consensus-entrepreneur-organizational-responses-to-vital-events/>.

Davis, Daniel. 2012. "Syllabus and Instructors Guide- SOC 382: Intro to Social Research." *TRAILS: Teaching Resources and Innovations Library for Sociology*. Washington DC: American Sociological Association.

Davis, Daniel. 2012. "Instructors Manual and Resources Accompaniment" to H. Russel Bernard's, *Social Research Method: Qualitative and Quantitative Methods, 2nd edition*. Thousand Oaks, CA: SAGE.

MEDIA COVERAGE OF RESEARCH

Career Centers and Corporate Partnership Programs

- *Yale Daily News* (Spt. 7, 2016) "OCS Avoids Corporate Recruitment Partnerships"
- *Inside Higher Ed* (July 5, 2016) "Career Counselors or Headhunters?"

Career Funneling

- *TheSocietyPages.org* (Jan. 28, 2016) "How Elite Students Choose 'Prestigious' Jobs"
- *CBS News* (Dec. 1, 2015), "One Reason Why Elite Students Aim for Elite Careers"
- *Chronicle of Higher Education* (Nov. 24, 2015) "Why So Many New Graduates of Elite Colleges Flock to the Same Kinds of Jobs"
- *Washington Monthly* (Oct. 2014), "Why Are Harvard Grads Still Flocking to Wall Street?"

PEER REVEIWER

- Journals: *American Sociological Review* 2017; *Sociology of Education* 2016, 2017
- Textbook: *SAGE Social Research Methods*, 2015

GRANTS & FELLOWSHIPS

2016. Research Grant, Kauffman Foundation, \$110,542 (PI: Amy Binder)

2016. Dissertation Fellowship, Kauffman Foundation, \$20,000

2015. Research Fellowship, Spencer Foundation, \$10,000 (PI: Amy Binder)

2013-2014. Research Fellowship, CREATE (Center for Research in Educational Equity, Assessment, and Teaching Excellence at UCSD) / NSF (#EEC-1062979). \$30,000 Fellowship. Evaluated the effectiveness of STEM research opportunities for undergraduates across UC San Diego.

2012-2013. UCSD, Tribal Scholar Fellowship. \$64,000

2011. HSU, College of Arts, Humanities & Social Sciences Fellowship. \$2,000 in scholarship and academic travel money, for undergraduate Research Assistants on student development theory project

2011. Lilly Endowment with The Louisville Institute. \$15,000 grant for applied social psychological research on aspects of spirituality, identity formation, and life-decisions

2007. Hansen Family Fund Community Service Grant, \$1,000

2006-2009. Rock Harbor Foundation Grant. \$90,000 over four years to start up the Catalyst Association non-profit in Arcata, CA. A community service organization. Unrestricted for start-up costs

2001. Navigators' Teachers Grant, Newport Harbor High School Foundation. \$2,000

ACADEMIC AWARDS

2017. James Coleman Outstanding Article Award. Sociology of Education Section of the American Sociological Association (ASA)

2011. Graduate Student of the Year Award. Officially titled: Patricia O. McConkey Outstanding Graduate Student Award. Humboldt State University

2003. Delta Kappa Leadership Award

Given to 10 students annually, university wide, for overall leadership and character. Vanguard University

2003. Student of the Year Award for Undergraduate Psychology
Psychology Department, Vanguard University

2002. Psi Chi Service Award, Honor Society in Psychology, Vanguard University

2001. Faculty Service Recognition Award, Newport Harbor High School

CONFERENCE PAPERS & PROFESSIONAL REPORTS/PRESENTATIONS

2017. Paper: *Entrepreneurial Identity Formation*. Kauffman Foundation Annual Conference on Entrepreneurship, Kansas City, MO
2017. Paper: *Toward a Unified Identity Theory: The Case of Entrepreneurism*. American Sociological Association (ASA), Montreal, Quebec, Canada.
2017. Invited: *Career Funneling*. Department of Sociology Colloquium, University of Southern California
2016. Paper: *University-Sponsored Incubators: A Field Level Analysis and Typology of California's Programs*. American Sociological Association (ASA), Seattle, WA
2016. Invited: *University Incubators: An Inventory and Typology*. Colloquium on Accelerating and Incubating Early-Stage Entrepreneurs. Goizueta Business School, Emory Univ., Atlanta, GA
2016. Paper: *University Sponsored Incubators: Features of New Applied Pedagogical Opportunities*. Experiential Learning Conference, Sixth College, UC San Diego, San Diego, CA
2016. Invited: *Silicon State University: The Spread of University-Sponsored Incubators in California*. Kauffman Foundation Annual Conference on Entrepreneurship, Kansas City, MO
2016. Paper: *Incubated: How Academic Capitalism Impacts Student Entrepreneurism*. Allied Social Sciences Association (ASSA)/Kauffman Emerging Scholars Program, San Francisco, CA
2015. Paper: *The Non-Tenure Track Faculty Report Card: Measuring Labor Conditions Across Institutions*. Pacific Sociological Association (PSA), Long Beach, CA
2014. Paper: *The Next Evolution in University and Corporate Relations: A Network Analysis*. American Sociological Association (ASA), San Francisco, CA
2014. Paper: *First Generation College Students: How Do Some Go from Underprivileged to Overachievers?* Pacific Sociological Association (PSA), Portland, OR
2014. Paper: *Proposing a Stronger Link for Engaging Undergraduates in Graduate Student Research*. Experiential Learning Conference, University of California, San Diego, CA
- 2013 & 2014. Report: *Evaluating Three STEM Summer Internship Programs at UCSD: Trends & Recommendations*. Contracted via CREATE (The Center for Educational Equity, Assessment, and Teaching Excellence), University of California, San Diego, CA
2013. Workshop: *Creating Effective Video for Training & Classroom Use- Camtasia & YouTube*. Online Teaching Conference. Long Beach, CA (www.onlineteachingconference.org)
2013. Paper: *Persevere or Pivot?: Research Strategies When Ideas and Resources Fail to Align*. Graduate Research Conference. University of California, San Diego, CA
2013. Paper: *Examining the Progress of Student Affairs as a Rising Profession within Higher Education*. Pacific Sociological Association Conference. Reno, NV. With Alexis Grant, Humboldt State Univ.

2013. Paper: *Female Faculty in Community Colleges: Marginalized or Empowered*. Interdisciplinary Conference for Gender Research. University of California, San Diego, CA

2012. Paper: *Student Development Theory: Engaging a Crossover Literature Helpful for Sociologists Who Work with Students*. Pacific Sociological Association (PSA), San Diego, CA

2011. Workshop: *Using Student Development Theory*. Humboldt State University, Dpt. of Student Affairs

2010. Co-Authored Report: *Building the Capacity for Change: Improving the Structure and Culture of Decision-Making at HSU*. The culmination of 18mo. service on a campus-wide Cabinet for Institutional Change tasked with investigating solutions to challenges raised by accreditation issues

2010. Workshop: *Using Strengths for Teams and Counseling*. Humboldt State, Career Center Staff

2009. Workshop: *Tips for Student Organizing*. College of the Redwoods, Associated Student Body

2002. Poster: *Student Involvement at Vanguard University to Assess Educational Effectiveness through Syllabi Analysis: Do Syllabi Reflect Plans to Satisfy Institutional Educational Targets and Goals?* Western Association of Schools & Colleges (WASC) Annual Convention, San Diego, CA

PROFESSIONAL SERVICE

2014-2015. Newsletter Editor / Webmaster, *ASA Section in the Sociology of Education*

2009-2010. Cabinet for Institutional Change, Humboldt State University. Graduate representative on university task force, led by the provost, charged with identifying critical areas for large-scale structural change at HSU in response to WASC accreditation concerns

2007-2009. Northern California Association of Non-Profits (NorCAN), Steering Committee. NorCAN is a regional association with over 150 member non-profits. It does lobbying and hosts an annual conference, a newsletter, a list-serve, workshops and additional resources serving area non-profits

2001-2003. Psi Chi: The National Honor Society in Psychology, President, Vanguard Univ. Chapter

CURRENT AFFILIATIONS

- American Sociological Association (ASA)
 - Sections: Sociology of Education; Occupations, Organizations, and Work
- Academy of Management (AOM)
 - Divisions: Entrepreneurism; Careers; Organization and Management Theory
- Pacific Sociological Association (PSA)
- Association for the Study of Higher Education (ASHE)
- Center for Research on Gender in the Professions, Hosted at UC San Diego

OTHER PROFESSIONAL EXPERIENCE

Organizer, 2016-2017, 1MillionCups.Com/SanDiego, A weekly educational gathering for entrepreneurs to practice pitches and receive feedback. Sponsored by the Kauffman Foundation. 100+ chapters nationwide.

Founder & Executive Dir., 2006-2011, Catalyst Association, a community service non-profit, Arcata, CA

Residence Life Coordinator / Student Affairs Intern, 2002-2005, Vanguard University, Costa Mesa, CA

College Guidance Specialist, 2001-2003, Newport Harbor H.S., Newport Beach, CA

RESEARCH-RELEVANT COMPUTATIONAL SKILLS

- Python - coding, web scraping, topic modeling
- Tableau - data visualization
- SPSS - statistics
- UCINET - network analysis
- Dedoose - qualitative coding and analysis
- ATLAS.ti - qualitative coding and analysis